

Banking Credit Monitor: July 2025

Economic and Financial Markets Research
Grupo Financiero Banorte

@Analisis_Fundam

July 31st 2025





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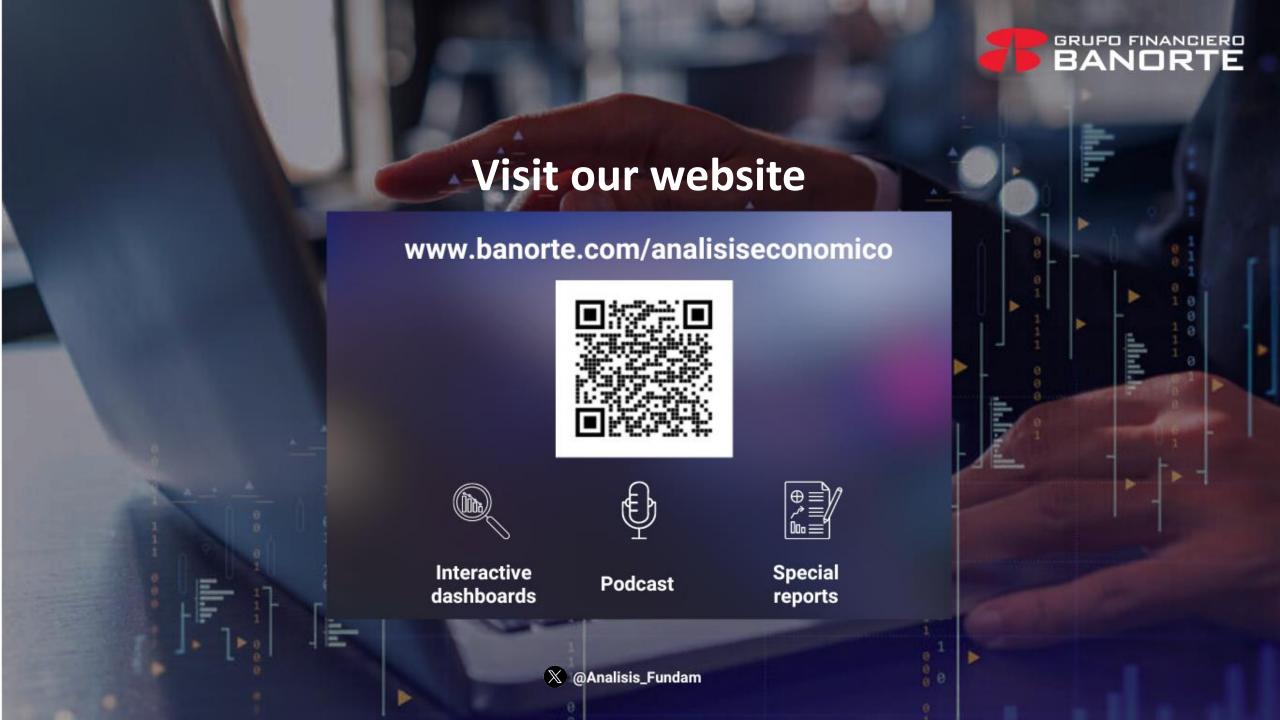


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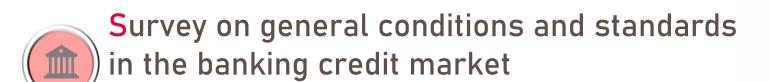




Agenda









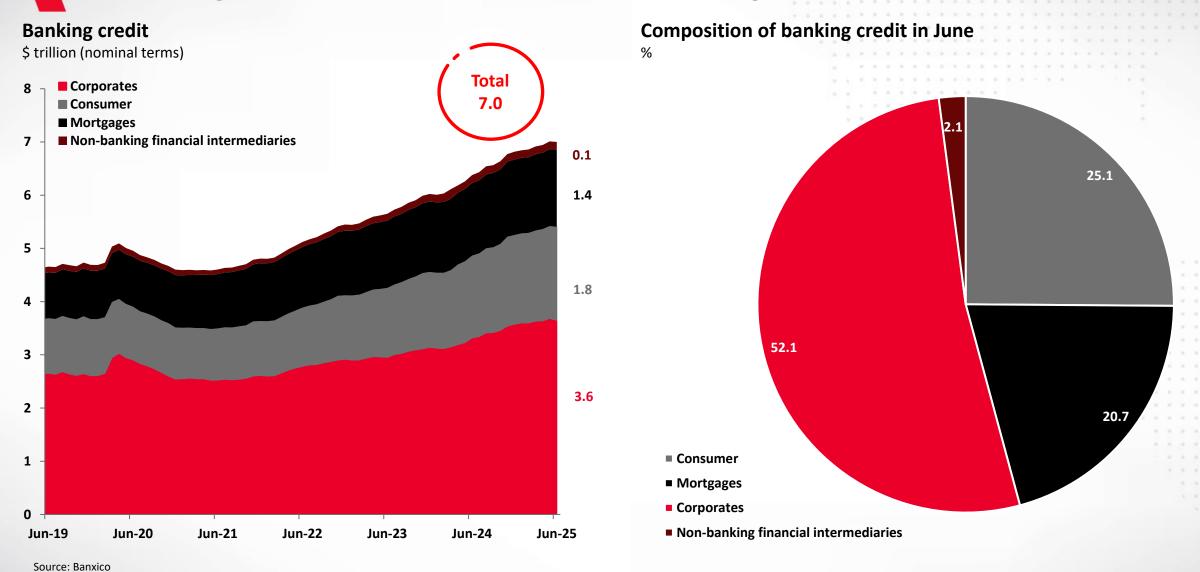


Banking credit to the non-financial private sector



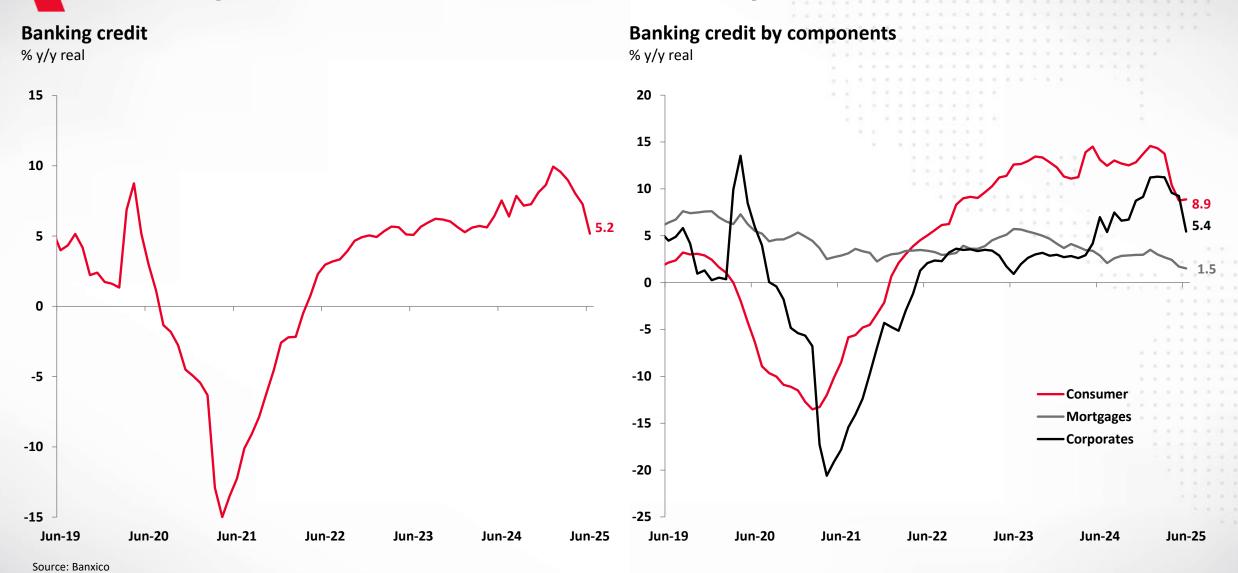


Banking credit to the non-financial private sector



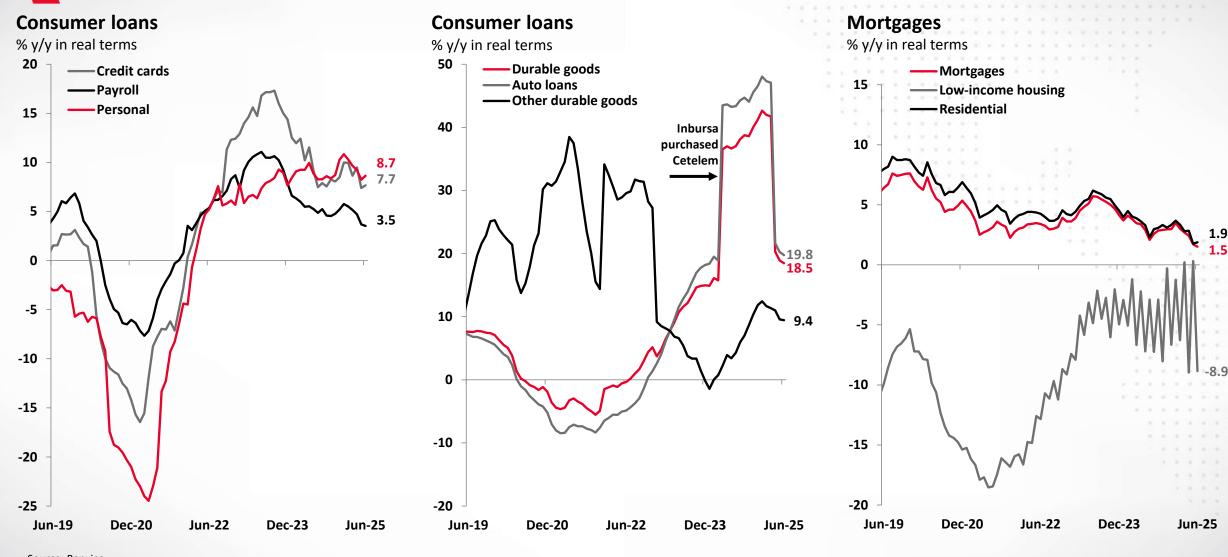


Banking credit to the non-financial private sector





Consumer loans and mortgages



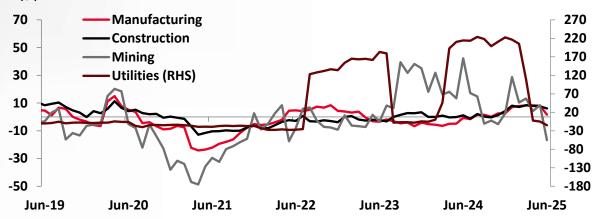




Corporate loans

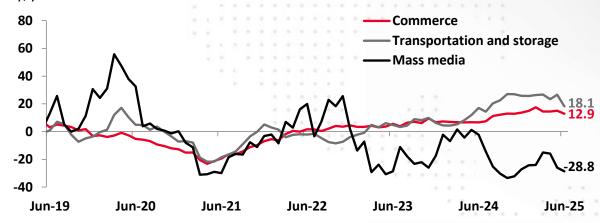
Corporate loans: Industry

% y/y in real terms



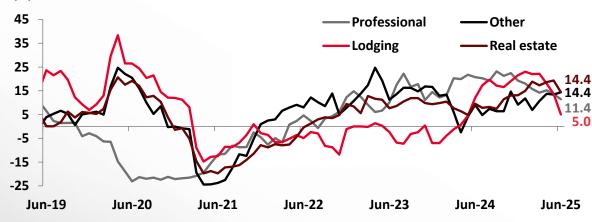
Corporate loans: Services

% y/y in real terms



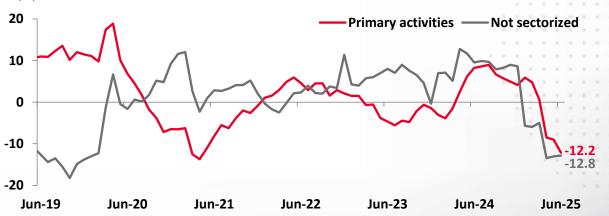
Corporate loans: Services

% y/y in real terms



Corporate loans: Other

% y/y in real terms



Source: Banxico



Banking credit to non-banking private sector

Banking credit

% y/y in real terms

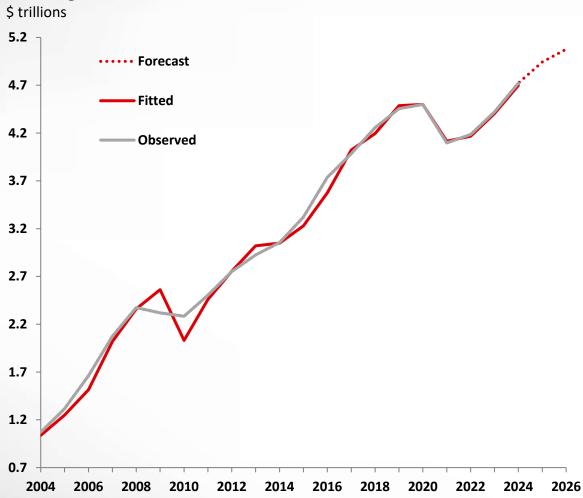
	Jun-25	May-25	Jun-24	Jan-Jun'25	Jan-Jun'24
Private banking credit	5.2	7.3	7.5	8.1	6.0
Consumer	8.9	8.8	13.1	11.7	12.6
Credit cards	7.7	7.4	9.2	8.8	11.3
Payroll	3.5	3.7	5.3	4.7	5.9
Personal	8.7	8.2	8.9	9.5	9.1
Durable goods	18.5	18.9	36.6	29.5	26.3
Auto loans	19.8	20.3	43.2	32.5	31.5
Other durable goods	9.4	9.6	3.4	10.9	1.5
Others	7.6	6.2	23.8	10.7	26.1
Mortgages	1.5	1.7	2.9	2.5	3.6
Low-income housing	-8.9	0.3	-7.2	-3.9	-4.2
Medium and residential	1.9	1.8	3.3	2.7	3.9
Corporates	5.4	9.2	7.0	9.6	3.7
Primary activities	-12.2	-9.0	8.2	-3.3	1.3
Mining	-16.8	8.4	42.3	7.2	23.1
Construction	6.1	7.7	1.1	7.6	0.3
Utilities	-14.8	-5.1	214.1	40.3	108.5
Manufacturing industry	1.6	8.1	-0.7	6.8	-4.6
Commerce	12.9	15.0	6.6	14.8	6.8
Transportation and storage	18.1	26.6	17.0	24.4	8.5
Mass media services	-28.8	-26.1	-2.3	-22.4	-2.3
Real estate services	14.4	19.3	9.6	17.2	8.1
Professional services	11.4	13.6	20.7	14.6	18.0
Lodging services	5.0	13.6	12.0	17.0	0.7
Other services	14.4	13.4	9.1	11.8	6.9
Not sectorized	-12.8	-13.0	9.6	-9.5	8.9
Non-banking financial intermediaries	-5.7	-0.6	8.9	-8.1	20.2

Source: Banxico



Banking credit forecast

Banking credit



Backtest and forecast

% y/y in real terms

Year	Observed	Model
2021	-9.0	-7.8
2022	2.2	1.5
2023	5.6	5.4
2024	6.8	5.8
2025		4.7
2026*		2.7*

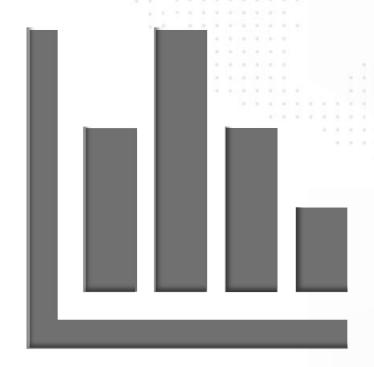
Banking credit forecast model

- Different adjustment variables were tested (e.g. GDP, interest rate TIIE, industrial activity, remittances, etc.) and it was found that the best adjustment is seen with the one-year-lag for GDP
- This implies that a relatively robust forecast can be made for banking credit one year ahead



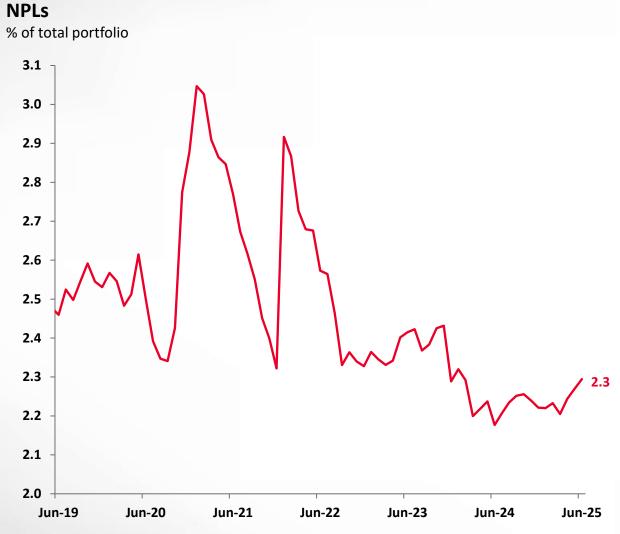
^{*}A growth of 0.5% for the GDP of 2025 is considered. Source: Banorte with INEGI and Banxico data

Non-performing loans



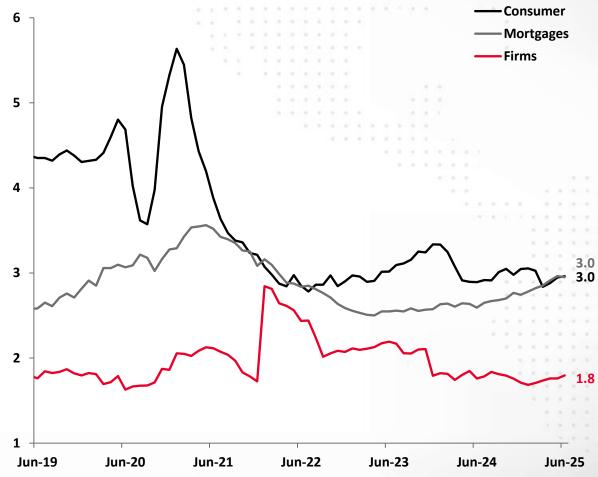


Non-performing loans



NPLs by components

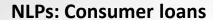
% of total portfolio



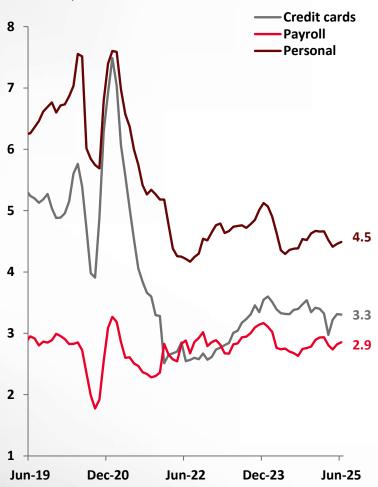
Source: Banxico



NPLs by components

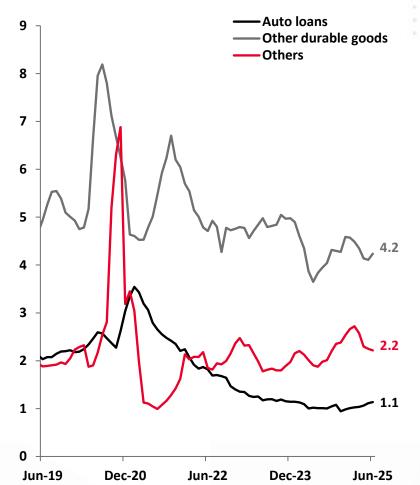


% of total portfolio



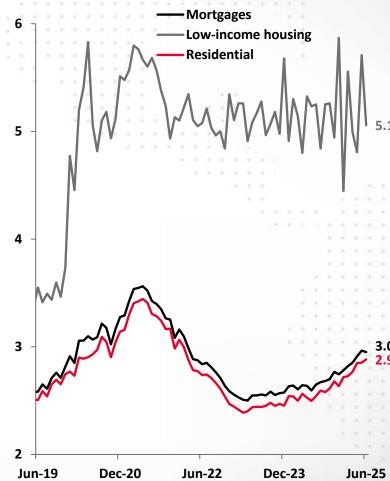
NLPs: Consumer loans

% of total portfolio



NLPs: Mortgages

% of total portfolio









Non-performance loans

NPLs

% of total portfolio

	Jun-25	May-25	Jun-24	Jan-Jun'25	Jan-Jun'24
Private banking credit	2.3	2.3	2.2	2.2	2.2
Consumer	3.0	2.9	2.9	3.0	3.1
Credit cards	3.3	3.3	3.3	3.3	3.4
Payroll	2.9	2.8	2.7	2.8	2.8
Personal	4.5	4.5	4.4	4.5	4.6
Durable goods	1.5	1.5	1.4	1.5	1.5
Auto loans	1.1	1.1	1.0	1.1	1.1
Other durable goods	4.2	4.1	3.8	4.3	4.2
Others	2.2	2.3	1.9	2.4	2.0
Mortgages	3.0	3.0	2.6	2.9	2.6
Social interest	5.1	5.7	5.2	5.1	5.1
Medium and residential	2.9	2.9	2.5	2.8	2.5
Corporate	1.8	1.8	1.8	1.7	1.8
Non-banking financial intermediaries	0.4	0.3	0.4	0.3	0.4

Source: Banxico



Survey on general conditions and standards in the banking credit market

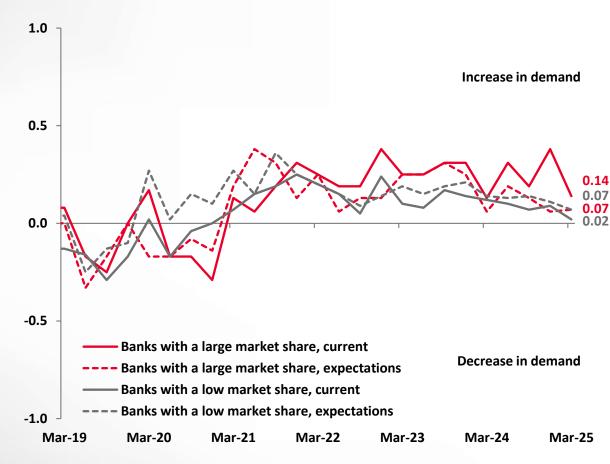




General conditions in the banking credit market for large companies*

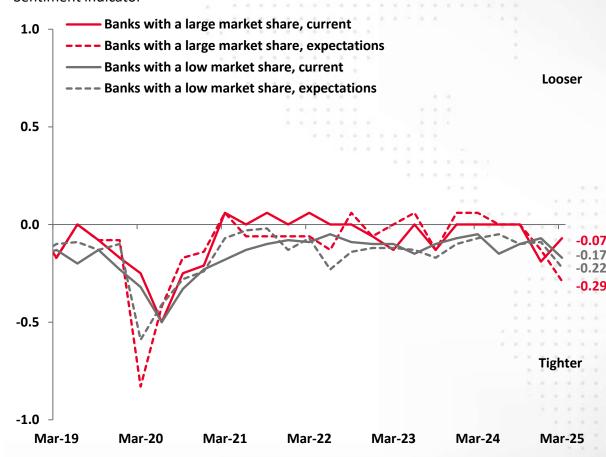
Credit demand by large companies

Sentiment indicator



Conditions and approval standards for large companies

Sentiment indicator



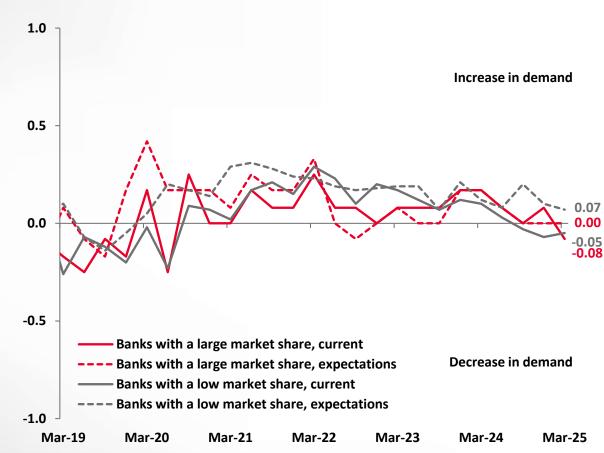
(1) Banks with a large (low) share are defined using a recursive average, which gives greater weight to the most recent quarters of the credit balance of each bank to determine which have the highest share in each component. Only banks with a share of at least 5% of the bank total credit portfolio balance of each category are included. In all component considered, the sum of the shares of the group of banks with the highest share represents at least 75% of the total credit market. (2) The survey is directed to executives responsible for credit granting policies in commercial banks in the country. *In the reference quarter, an increase (decrease) in credit demand or a loosening (tightening) of general conditions and/or approval standards is considered to have occurred if the respective diffusion index exceeds an absolute value of 0.10 and is positive (negative), or if the respective diffusion index was greater than 0.05 in absolute value and positive (negative) for at least two consecutive quarters. Source: Banxico



General conditions in the banking credit market for SMEs

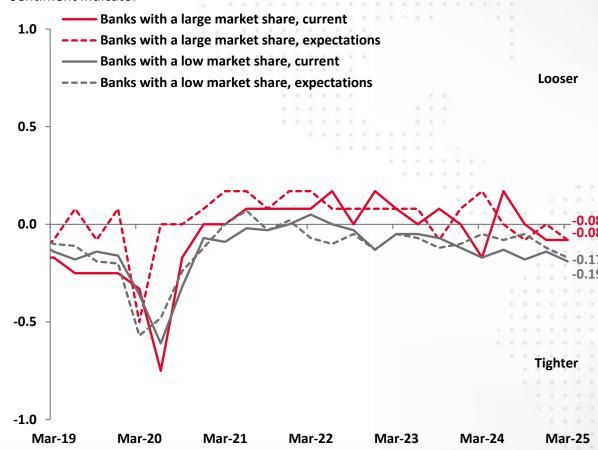
Credit demand by SMEs

Sentiment indicator



Conditions and approval standards for SMEs





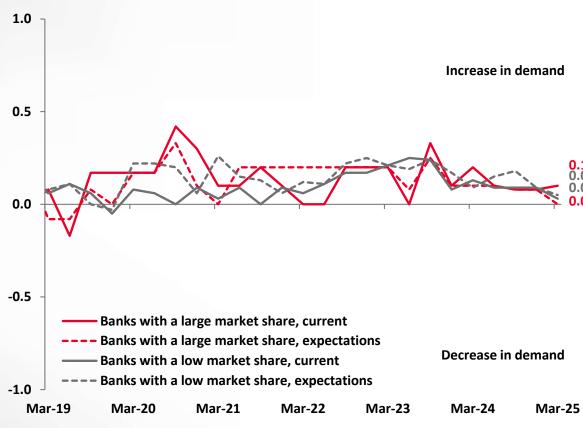
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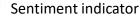
General conditions in the banking credit market* for private non-bank financial intermediaries (PNFI)**

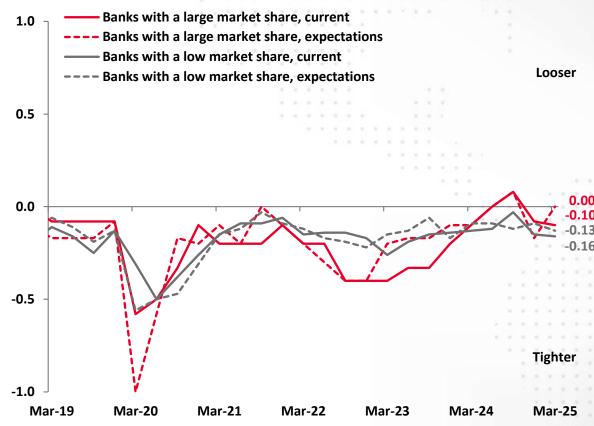
Credit demand by PNFIs

Sentiment indicator



Conditions and approval standards for PNFIs



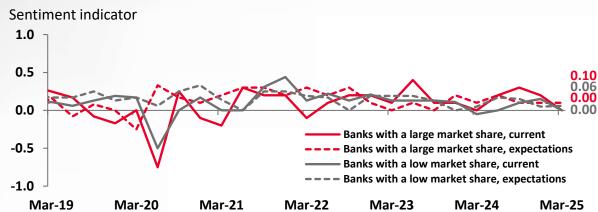


(1) Banks with a large (low) share are defined using a recursive average, which gives greater weight to the most recent quarters of the credit balance of each bank to determine which have the highest share in each component. Only banks with a share of at least 5% of the bank total credit portfolio balance of each category are included. In all component considered, the sum of the shares of the group of banks with the highest share represents at least 75% of the total credit market. (2) The survey is directed to executives responsible for credit granting policies in commercial banks in the country. *In the reference quarter, an increase (decrease) in credit demand or a loosening (tightening) of general conditions and/or approval standards is considered to have occurred if the respective diffusion index exceeds an absolute value of 0.10 and is positive (negative), or if the respective diffusion index was greater than 0.05 in absolute value and positive (negative) for at least two consecutive quarters. **Includes SOFOMES, credit unions, savings and loans associations, deposit value entities, and other non-bank financial intermediaries relevant to the respondents. Source: Banxico

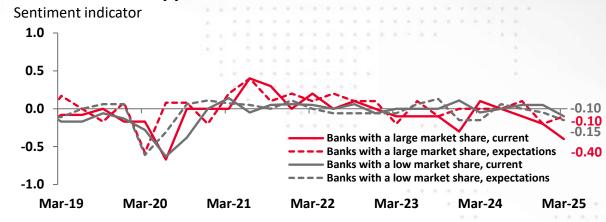


General conditions in the banking credit market for consumer loans*

Demand for credit cards



Conditions and approval standards for credit cards



Demand for auto loans

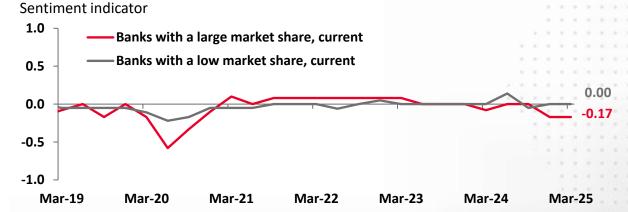
-0.5

-1.0





Conditions and approval standards for auto loans

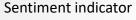


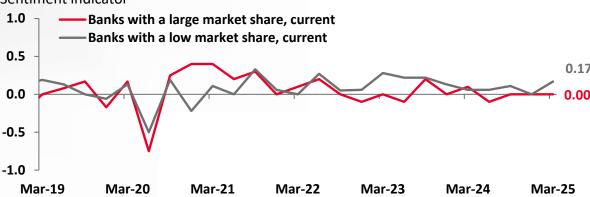
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General conditions in the banking credit market for consumer loans*

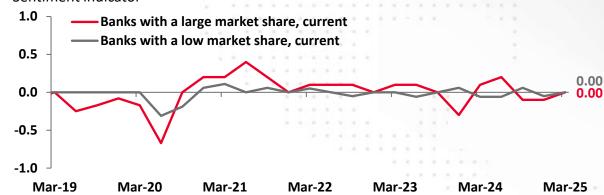
Demand for payroll loans





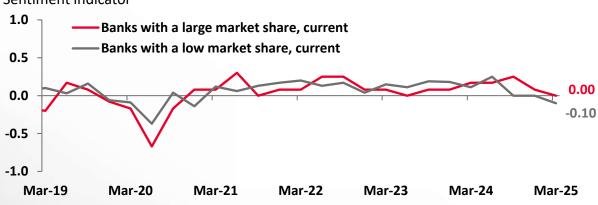
Conditions and approval standards for payroll loans





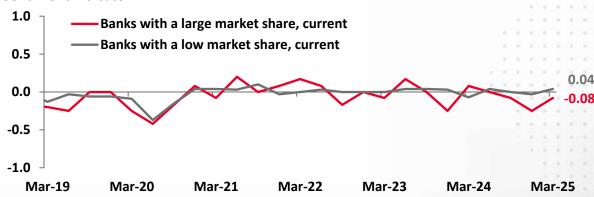
Demand for personal loans

Sentiment indicator



Conditions and approval standards for personal loans

Sentiment indicator



(1) Banks with a large (low) share are defined using a recursive average, which gives greater weight to the most recent quarters of the credit balance of each bank to determine which have the highest share in each component. Only banks with a share of at least 5% of the bank total credit portfolio balance of each category are included. In all component considered, the sum of the shares of the group of banks with the highest share represents at least 75% of the total credit market. (2) The survey is directed to executives responsible for credit granting policies in commercial banks in the country. *In the reference quarter, an increase (decrease) in credit demand or a loosening (tightening) of general conditions and/or approval standards is considered to have occurred if the respective diffusion index exceeds an absolute value of 0.10 and is positive (negative), or if the respective diffusion index was greater than 0.05 in absolute value and positive (negative) for at least two consecutive quarters. Source: Banxico



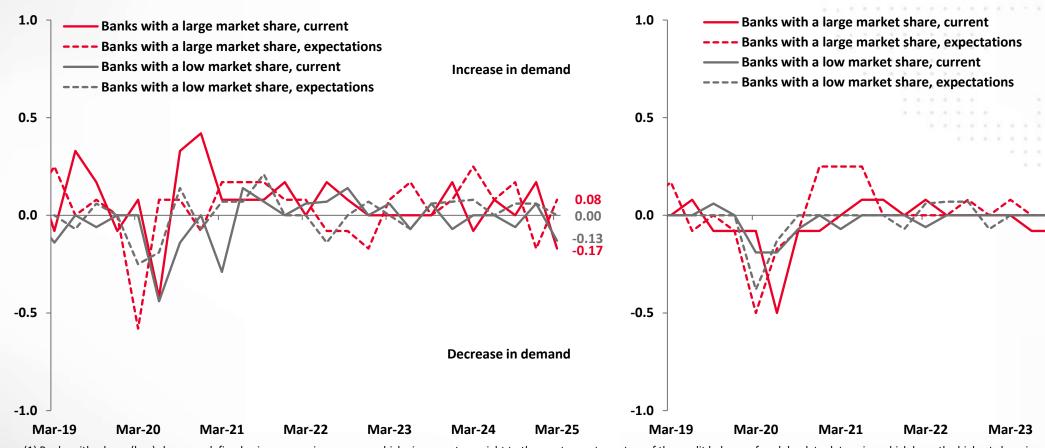
General conditions in the banking credit market for mortgages*

Sentiment indicator

Conditions and approval standards for mortgages

Demand for mortgages

Sentiment indicator



⁽¹⁾ Banks with a large (low) share are defined using a recursive average, which gives greater weight to the most recent quarters of the credit balance of each bank to determine which have the highest share in each component. Only banks with a share of at least 5% of the bank total credit portfolio balance of each category are included. In all component considered, the sum of the shares of the group of banks with the highest share represents at least 75% of the total credit market. (2) The survey is directed to executives responsible for credit granting policies in commercial banks in the country. *In the reference quarter, an increase (decrease) in credit demand or a loosening (tightening) of general conditions and/or approval standards is considered to have occurred if the respective diffusion index exceeds an absolute value of 0.10 and is positive (negative), or if the respective diffusion index was greater than 0.05 in absolute value and positive (negative) for at least two consecutive quarters. Source: Banxico

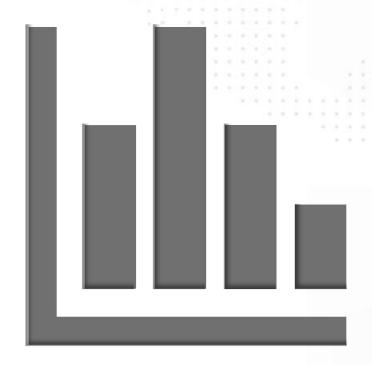


Mar-25

Mar-24

Looser

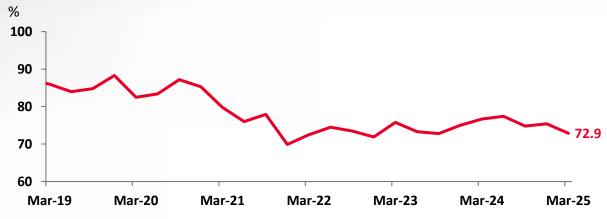
Survey on the current assessment of the credit market



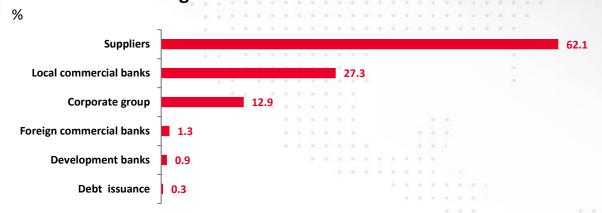


Firms' financing conditions

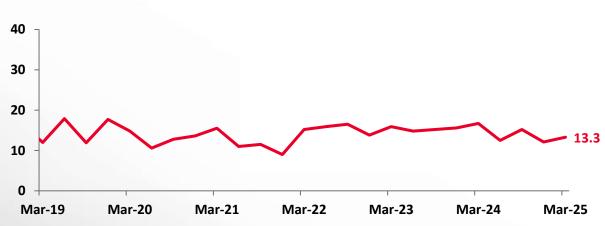
Companies that used some type of financing

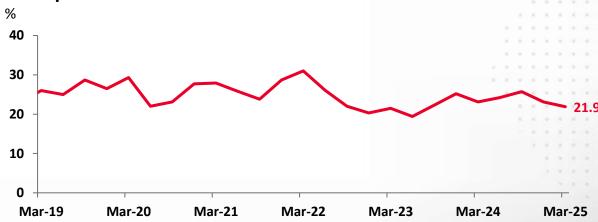


Sources of financing**



Companies that used new banking credit





^{*}Banking credit market includes commercial banks, development banks and abroad banks. **The sum of percentages may exceed 100 since companies can choose more than one option. Source: Banxico

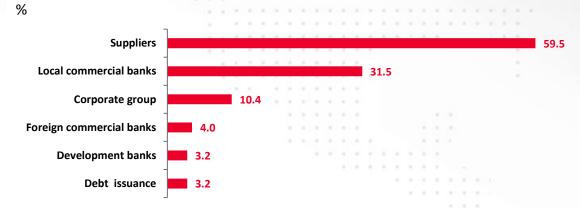


Economic activities financing: Manufacturing'

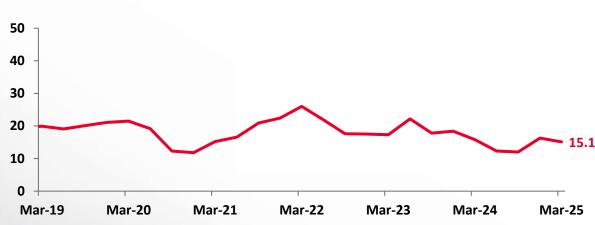
Companies that used some type of financing

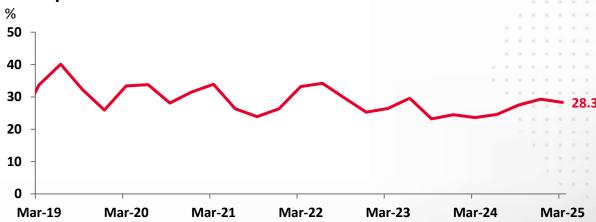


Sources of financing**



Companies that used new banking credit





^{*}Banking credit market includes commercial banks, development banks and abroad banks. **The sum of percentages may exceed 100 since companies can choose more than one option. Source: Bankico

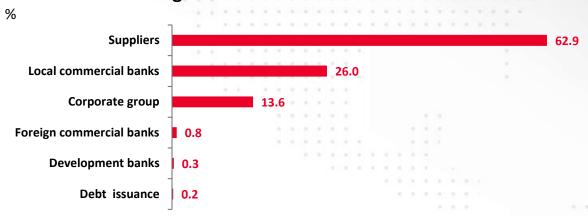


Economic activities financing: Services and commerce*

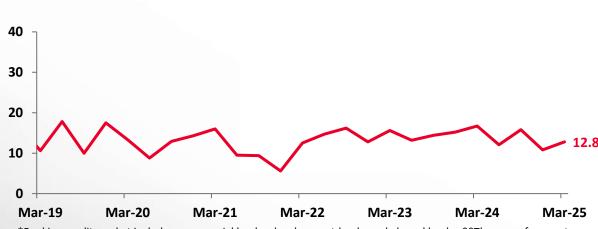
Companies that used some type of financing

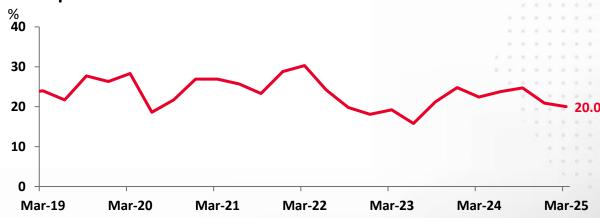


Sources of financing**



Companies that used new banking credit





^{*}Banking credit market includes commercial banks, development banks and abroad banks. **The sum of percentages may exceed 100 since companies can choose more than one option. Source: Banxico

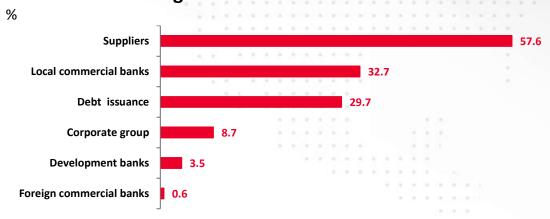


Economic activities financing: Construction*

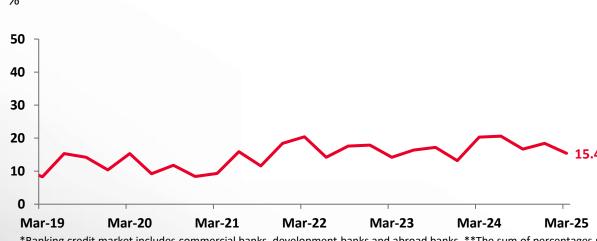
Companies that used some type of financing



Sources of financing**



Companies that used new banking credit





^{*}Banking credit market includes commercial banks, development banks and abroad banks. **The sum of percentages may exceed 100 since companies can choose more than one option. Source: Banxico



Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Marcos Saúl García Hernandez, Juan Carlos Mercado Garduño, Ana Gabriela Martínez Mosqueda, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez (hereinafter the "Stock Market Analysts" and/or the "Analysts") certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V (hereinafter "Grupo Financiero Banorte") for the provision of our services. Relevant statements.

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Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at providing information to the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the afore mentioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. of C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Grupo Financiero Banorte, Casa de Bolsa Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

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